

## Press release

### **Arguments for meetings with customers: planSOFT unveils new system analysis feature**

- **Complex analysis of different possibilities regarding energy-efficient building renovation**
- **New online version of planSOFT**

**Essen / Remscheid, 9 March 2016** – Vaillant is presenting a new, online version of its planSOFT software at the SHK 2016 trade fair in Essen. planSOFT shows detailed, specific possibilities for renovating buildings to make them more energy-efficient. A new feature – which is unique in the market – is the system comparison tool which the planning software now provides. Instead of simply listing different heating technologies, planSOFT compares heating system renovation in conjunction with the energy-efficient renovation of the building envelope, windows, doors and heat pumps. The customer can also be shown all of the financial aspects related to energy-efficient renovation. That includes investment costs, current interest rates and possible subsidies. “With planSOFT, skilled technicians can advise their customers comprehensively about all the aspects of energy-efficient building renovation,” says Christian Sieg, Head of Product and Service Management at Vaillant Germany.

#### **Broad cost-effectiveness comparison of the different approaches**

The cost-effectiveness of different renovation concepts can be calculated easily and transparently with planSOFT. “For our skilled technician partners, this is a clear advantage in terms of providing consultation and remaining competitive,” explains Sieg. “Instead of having to rely on general empirical values and estimates, planSOFT now makes it possible to carry out a fact-based analysis of various modernisation solutions.”

### **New module for ventilation systems**

As well as the new system analysis, there is also a version of the software that has been adapted to setting up ventilation systems. This includes the new Vaillant recoVAIR system. This module makes it possible to provide reliable information with regard to the legal requirement for a ventilation system. A floor plan of the building can then be entered into the program and the ventilation system, including the duct system, can be planned. At the end, the software automatically generates a bill of materials with an interface connected to Vaillant winSOFT for issuing a quote.

### **planSOFT user interface now even simpler**

The entire user interface of the planSOFT software has also been revised. The data from the different modules can easily be combined with each other. planSOFT is the only free software with such a broad offering of services on the market. It provides comprehensive support for skilled technicians in their daily work, from ascertaining the heat requirements of the building, to calculating subsidies, to planning all Vaillant heaters and CHP stations. Over the course of the year, the previous version of the software will be discontinued and replaced completely by the online version. It will then no longer be necessary to download the program or updates.



Caption: With the new planSOFT software, it is possible to conduct a fact-based system analysis for energy-efficient renovation.

Image source: Vaillant